

# Trade Delegation New York & Toronto Toronto



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**Date:** Thursday 14<sup>th</sup> November 2019  
**Venue:** Fasken LLP, 24<sup>th</sup> Floor, 333 Bay Street, Toronto, Ontario M5H 2T6  
**Time:** 09.30 – 17.00  
**Chair:** Ann Swain, Chief Executive, APSCo

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- 09.30**      **Welcome & introductions**  
**Ann Swain**
- 09.45**      **Welcome on behalf of the British Consulate General Toronto and an overview of the business landscape**  
**Lauren Frater, Deputy Consul General & Director Trade General**  
**Trevor Novak & Salman Khan, Toronto Global**
- 10.45**      **Canada – An Economic & political overview**  
**David Watt, Chief Economist, HSBC**
- 11.15**      **Coffee break**
- 11.30**      **An insight into Talent Acquisition in Canada**  
**Chrissy Thompson, Head of Talent Acquisition and Onboarding,**  
**HSBC**
- 12.15**      **Trends to watch: Canadian recruitment market**  
**Bullhorn**
- 13.00**      **Lunch Break**
- 14.00**      **Setting up your office in Toronto**  
**Nicole Park, Partner, Fasken LLP**
- 15.15**      **Coffee Break**
- 15.45**      **Why Ontario?**  
**John Thomas, Team Lead Europe & Asia, Ministry of Economic**  
**Development, Job Creation & Trade, Ontario.ca**
- 16.30**      **Summary & Close**  
**Ann Swain**
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- 09.30**      **Open – the day ahead**  
**Ann Swain**
- 09.45**      **An overview of the key tax issues in Toronto / Canada**  
**Jason Price, Business Advisor & Partner, Zeifmans**
- 10.30**      **How to contract in Toronto / key comparisons and differences between UK & Canadian markets in the contracting space / 'hot' sectors in Toronto/Canada**  
**Jeremy Wastall, Commercial Director & David Ellis, Business Development Manager, PGC Group**
- 11.15**      **Coffee break**
- 11.30**      **An overview of employment law Toronto (including immigration)**  
**Christian Paquette, Partner, Fasken LLP**
- 12.45**      **Lunch**
- 13.30**      **An overview of the recruitment sector in Canada / issues currently affecting the sector**  
**Michael Leacy, President, NACCB (National Association of Canadian Consulting Businesses) & Vice President, Ian Martin Group**
- 14.15**      **Coffee Break**
- 14.30**      **Recruitment company panel discussion**  
**Michael Leacy, Vice President, Ian Martin**  
**David O'Brien, Senior VP Business Development, Eagle Online**  
**Dave Saville, Managing Director, Compustaff**  
**TBC – Archer Recruitment?**
- 16.00**      **Summary & Close**  
**Ann Swain**
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