Contracts – Managing Your Risk

Course Overview

A practical workshop for legal, compliance and back office teams responsible for client contracts within the business. It will provide a thorough understanding of the key commercial and legal risks you should consider when negotiating contracts with clients and umbrella companies. It will also provide you with the advice and tools on how to manage client communications through the negotiation process.

This is a half day training course delivered using Zoom Video conferencing.

AGENDA HIGHLIGHTS:

The course will cover the following:

- The key elements of a binding contract
- The different types of engagements
- Conduct Regulations
- Key contract terms
- Understanding the key contract considerations
- Agency Worker Regulations (AWR) and the importance of contractual provisions
- Relevant IR35 contract considerations
- Contract flow downs
- Transfer fee/ Alternative hire period
- Indemnities and Liabilities
- UK GDPR – contractual considerations
- Termination
- Breach of contract

LEARNING OUTCOMES:

- An overview of the contract process
- Appreciation of the structure of a contract and understanding of the key provisions
- Understanding the importance of indemnity and liability clauses
- Considering the restrictions that apply on charging "temp to perm" fees
- How to terminate a contract correctly

TARGET AUDIENCE:

- Legal Compliance and back-office teams responsible for operational processes
- Team Leaders/Managers of the above in order to maximise the impact of their learning in the workplace and/or to disseminate the course through in-house training

INVESTMENT:
OPEN COURSE – Cost per head for Members:

Virtual   £350.00 plus VAT

TRAINERS: APSCo Legal Team and JMW Legal Team

For further information on the above programme or to discuss your talent development needs, please call **020 3117 0914** or email **talentdevelopment@apsco.org**

Courses are available to APSCo members and non-members alike. For non-member prices please contact APSCo Talent Development.