
Venue: TAYLOR WESSING, KENNEDYPLEIN 201, 5611 ZT EINDHOVEN

Date: WEDNESDAY 10TH OCTOBER 2018

Time: 09.30 – 17.00

Chair: ANN SWAIN, CHIEF EXECUTIVE, APSCo

Agenda – Wednesday 10th October 2018

- 09.30** **Welcome & introductions – delegation itinerary**
Ann Swain, Chief Executive, APSCo
- 10.15** **An economic overview of the Netherlands / Eindhoven**
Ruben Fokkema, Project Manager, Foreign Direct Investment, Brainport Development
- 11.00** **Coffee break**
- 11.20** **An overview of the recruitment industry in the Netherlands**
Laura Spangenberg, ABU
- 12.00** **Recruitment trends in the Netherlands**
Jelle den Dunnen, Account Director Enterprise Solutions, Bullhorn
- 12.45** **Lunch break**
- 13.45** **Setting up your business in the Netherlands**
Jeroen Loewers, Partner, Taylor Wessing
- 14.30** **How to run a contract book in the Netherlands / Cross border labour through secondment**
Adrie de Poorter, CEO, AAmc
- 15.15** **Coffee break**
- 15.30** **Understanding the role of MSPs in the Netherlands**
Chris Hughes, Director Global Services, Pro Unlimited
- 16.15** **Summary and close**

Venue: TAYLOR WESSING, KENNEDYPLEIN 201, 5611 ZT EINDHOVEN

Date: THURSDAY 11TH OCTOBER 2018

Time: 09.30 – 13.30

Chair: ANN SWAIN

Agenda – Thursday 11th October 2018

- 09.15** **Open – the day ahead – Ann Swain**
- 09.30** **An overview of employment law – Netherlands**
Bart Hunnekens, Taylor Wessing
- 10.15** **Tax issues / Case studies**
Bas Opmeer & Kjeld Verhoeven, FSV
Roger Weston & Jamie Cassell, Saffery Champness
- 11.15** **Coffee Break**
- 11.30** **Recruitment company panel discussion**
Panel members :
- **Derk Rijntjes, COO, Darwin Recruitment**
 - **Nadeem Ahmad, MD, Templeton Recruitment**
 - **Sipke Staple, SThree**
 - **Willem de Riufter, Executive Director Europe, VMA Group**
 - **Edward Nash-Steer, Co-Founder & Director, Altum Consulting**
- 13.00** **Summary & close**
Ann Swain
- 13.15** **Light lunch**