

# Trade Delegation Berlin & Zurich

## Zurich



Venue: GIESSEREI OERLIKON, BIRCHSTRASSE 108, 8050 ZURICH

Date: THURSDAY 23<sup>RD</sup> JUNE

Time: 09.15 – 17.00

Chair: ANN SWAIN, CHIEF EXECUTIVE, APSCo



### AGENDA

- 09.15** Welcome & introductions – delegation itinerary  
**Ann Swain, Chief Executive, APSCo**
- 09.30** Welcome to Zurich  
**Babette Krenger, Market Access Advisor DIT, British Embassy**
- 10.00** Introduction from the British-Swiss Chamber of Commerce  
**Adrian Marriott, Zurich Chapter Chair, BSCC, followed by:**
- 10.05** An overview of the business landscape in Zurich/Switzerland  
**Sonja Wollkopf Walt, CEO, Greater Zurich Area & Alex Sweetman, Director, Corporate Banking Professional**
- 10.45** Coffee break
- 11.15** Talent trend insights with LinkedIn  
**Florian Maier, Account Director Global Accounts, LinkedIn**
- 12.00** Building your team  
**Lee Diamant – WE Recruit, rec2rec**
- 12.45** Lunch break
- 13.45** Setting up your business in Switzerland  
**Daniel Schoch, Partner, MLL Legal**
- 14.30** An understanding of attaining temp & perm licences  
**Andre Sola, APSCo**
- 15.15** Tea break
- 15.45** Contracting in Switzerland  
**Jon Clarke, MD, 6CATSPro & Nicola Clothier, CEO, Accurity**
- 16.30** Summary & close
- 18.00** Light supper & drinks

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## Zurich



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**Venue: MLL LEGAL, SCHIFFBAUSTRASSE 2, 8031 ZURICH (5<sup>TH</sup> FLOOR)**

**Date: FRIDAY 24<sup>TH</sup> JUNE**

**Time: 09.00 – 13.00**

**Chair: ANN SWAIN**



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## AGENDA

**09.00**      **Open – the day ahead – Ann Swain**

**09.15**      **An overview of employment law –Switzerland**  
**Thomas Kälin, Head of Employment, MLL Legal**

**10.00**      **Tax issues / Case studies**  
**Thomas Nabholz, Co-Head Tax Practice Group & Thomas Kälin,**  
**MLL Legal**

**10.45**      **Coffee Break**

**11.15**      **Recruitment company panel discussion**  
**Chaired by Ann Swain – panel members include:**

- **Patrick Schulz, Director Switzerland, Darwin Recruitment**
- **John Bowler, Director, ProClinical**
- **Paul Hanley, MD Switzerland, Frank Recruitment Group**
- **Jenny Johnston, Founder, Tricres**
- **Yves Amar, Managing Director, Nicoll Curtin**

**12.45**      **Summary & close**  
**Ann Swain**

**13.00**      **Light lunch kindly provided by MLL Legal**